

At a Glance



Services

Recruitment & Headhunting

- Sourcing, screening and presentation of candidates for permanent positions from the largest global network of industry professionals
- Dedicated APMP Certified recruitment team providing advice on job descriptions and salary benchmarks
- The most comprehensive salary and day-rate information

Associate Programme (Interim & Contractor)

- Independent consultants and contractors for live bids, proposals and project based roles
- Contracts from a ½ day to 12 months+
- Emergency same-day resourcing for urgent live bids, tenders and proposals
- Professional advice on contract schedules and current market day-rates

Consulting

- World-class consulting and benchmarking services that deliver tangible improvements in bid process, quality and win rate
- We provide focussed consulting and coaching at each stage of the Bid Lifecycle and can rapidly improve your chances of winning

Training

- Highly acclaimed and fully tailored training courses that transfer best practice and proposal tools in an informative, interactive and entertaining way
- Training packages include the much praised "Winning Proposals Masterclass" and APMP's Certification programme

Marketing

- Marketing and design skills that deliver the bid message in a visually compelling and impactful way
- We apply the core skills associated with producing big budget advertising campaigns to the bid environment

Direct Sourcing

- Advertise your job to the largest network of bid and proposal professionals and directly attract skilled candidates whilst promoting your brand and business
- Reach large numbers of both active and passive candidates with a targeted mailshot from our database

Typical Roles

Head of Bids / Proposals	Bid / Proposal Co-ordinator
Bid Director	Document Manager
Bid Manager	Graphic Designer
Proposal Manager	Knowledgebase Manager
Proposal Writer	Technical Author
Pitch Manager	
Commercial Manager	

About

- Our network allows us to reach 95% of the global bid and proposal workforce
- Over 7,000 registered bid and proposal professionals in the UK
- We place more permanent bid and proposal professionals than any other business
- More than 500 independent consultants and associates
- We provide next day support for all live bid & proposal requirements
- More than £5billion in new business has been secured with our help
- Established in 2002

Recent Clients



CAPITA



HYMANS ROBERTSON



RICOH